

PBSI - Academy Partner for IT Services



The Academy of Medicine of Cincinnati has selected
PBSI - Positive Business Solutions, Inc.
as **Corporate Connections Partner for IT Services**



"The Academy has used PBSI for IT support for many years, with great results. From firsthand experience, I can highly recommend PBSI, and we've heard the same from lots of other physician members. Great people, great service."

Donna Gilliam
Academy Executive Director

"It is a privilege to be the Academy's Corporate Connections Partner for IT Services. The relationships we have built over the years with Academy staff, and with so many Cincinnati area physician clients are very gratifying. We are honored by our partnerships with so many clients and friends."

Ray Cool
PBSI President

PBSI is a technology services company, serving a growing base of physician offices in the tri-state, since 1983. PBSI serves hundreds of physicians in the region, delivering profitable results to small and mid-sized practices. Services include IT Support, IT Security, Online Monitoring, Onsite Repair Services, Training, and technology integration assistance. All products are supplied to Academy members at discounted prices, including application software, Dragon Medical® voice-to-text solutions, Dell services & PCs and NEC phone systems.

PBSI's focus remains helping clients achieve measurable success, improving operating results, as opposed to just installing technology. PBSI's strong reputation for superior support services are widely recognized and reported by a wealth of clients. PBSI contributes to each client's success through a team effort of intensive assessment, planning, implementation, and onsite training.

Academy members are eligible for these special discounts:

- **Dragon Medical®**: 10% - on voice-to-text software training
- **Dell® Servers/PCs**: 5% - on Dell computers+ 10% off installation
- **IT Services, Hourly**: 20% - save \$20 per hour on IT installation or repair
- **IT Services, Fixed Fee**: 10% - on new fixed fee service agreements
- **Phone Systems**: 10% - on NEC® phone systems and voice mail
- **Communications Analysis**: Free cost analysis of dial tone & Internet services
- **Cabling Services**: 10% - on cabling services, office expansions or moves
- **PBSI Software**: \$5000 new client PBSI EHR and PM software
- **EHR Implementation**: Need assistance with non-PBSI EHR? Call for details

Academy members can take advantage of these discounts by contacting PBSI, (800) 626-2306 ext. 1661 or email preferredpartner@pbsinet.com. For information about PBSI and upcoming events, visit www.pbsinet.com/medical.



PBSI—Positive Business Solutions, Inc.

11880 Kemper Springs Dr.

Cincinnati, OH 45240

(513)772-2255

(800)626-2306

"Helping clients achieve success – since 1983"